

# Hunts Point

## CLEAN TRUCKS PROGRAM

*Cleaner Trucks for a Greener South Bronx*



# Hunts Point Clean Trucks Program

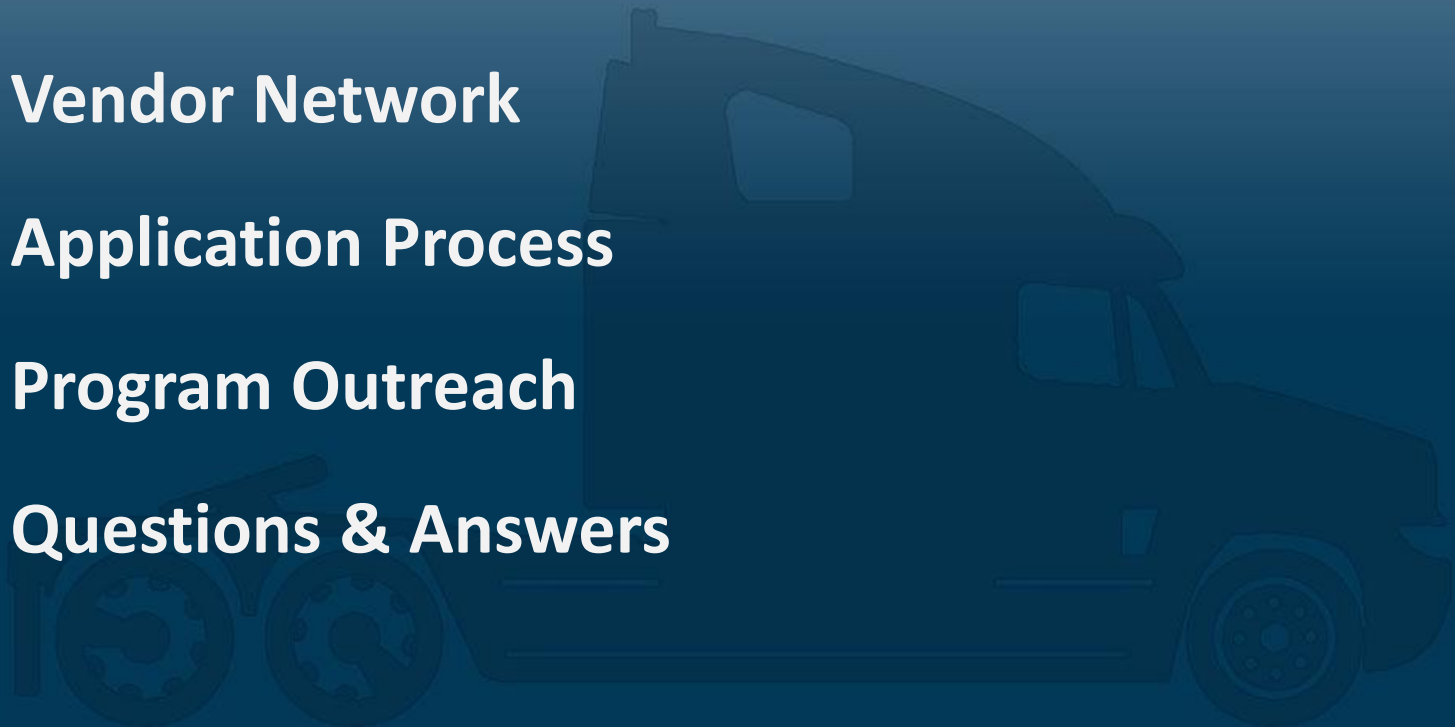
## *Vendor Network Event*

Tuesday, February 21, 2012



# Presentation Overview

- I. Overview
- II. Participant Eligibility
- III. Clean Truck Options
- IV. Vendor Network
- V. Application Process
- VI. Program Outreach
- VII. Questions & Answers

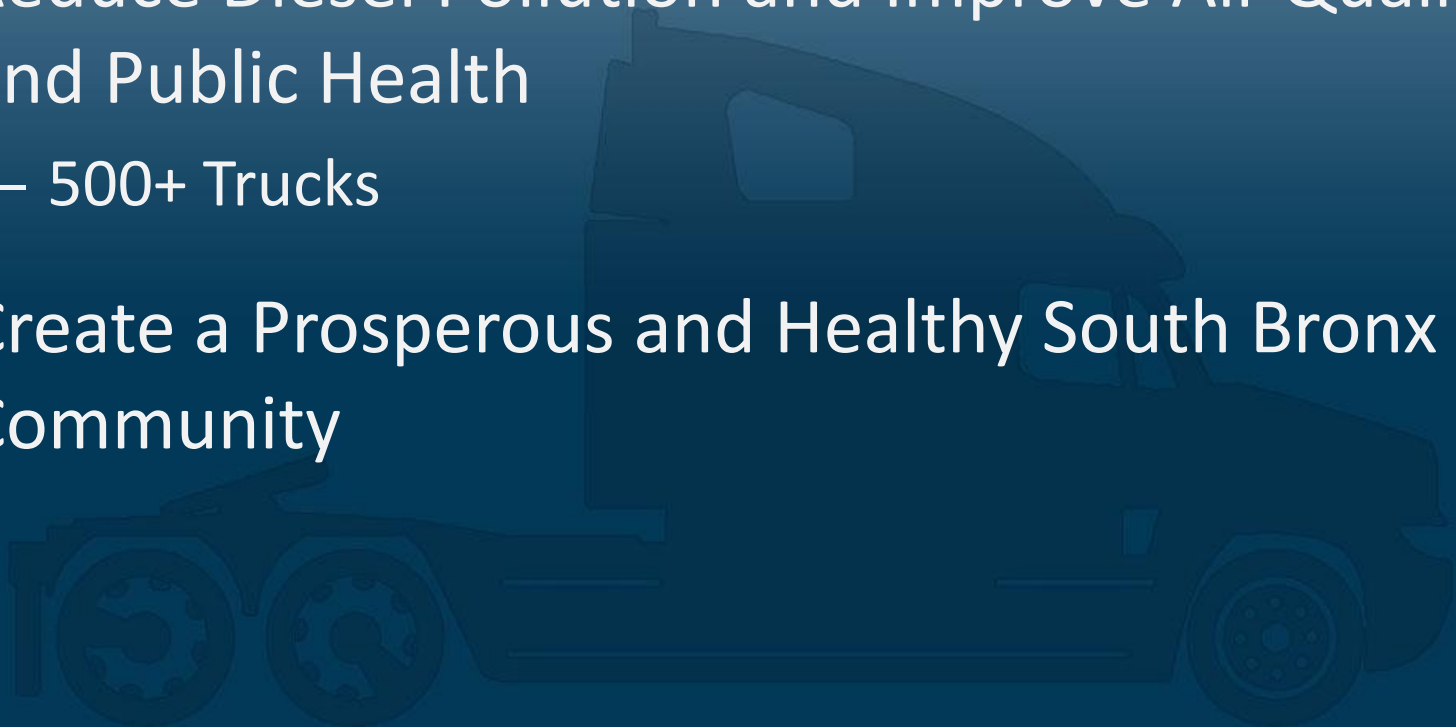


# Hunts Point Clean Trucks Program *Overview*



# Goals and Objectives

- Promote Sustainable Transportation
  - Incentivize Alternative Fuels and Advanced Vehicle Technologies
- Reduce Diesel Pollution and Improve Air Quality and Public Health
  - 500+ Trucks
- Create a Prosperous and Healthy South Bronx Community



# Vendor Participation

## Dealerships, OEMs, Retrofit Vendors and Scrap Yards Play a Key Role!

- Your Participation is Essential to Help Us:
  - Achieve Program Goals
  - Adhere to Program Requirements
  - Work with Applicants to Obtain Replacement Trucks, Scrap Old Trucks, and Retrofit Qualifying Trucks



# Working Together

## Project Team –

- NYCDOT
- Tetra Tech, Inc.
- Gladstein, Neandross and Associates
- Integrated Strategic Resources



## Support from –

- Hunts Point and Port Morris Business Communities
- Trucking Industry
- Local and State Government
- Economic Development Corporations
- Environmental and Community Based Organizations

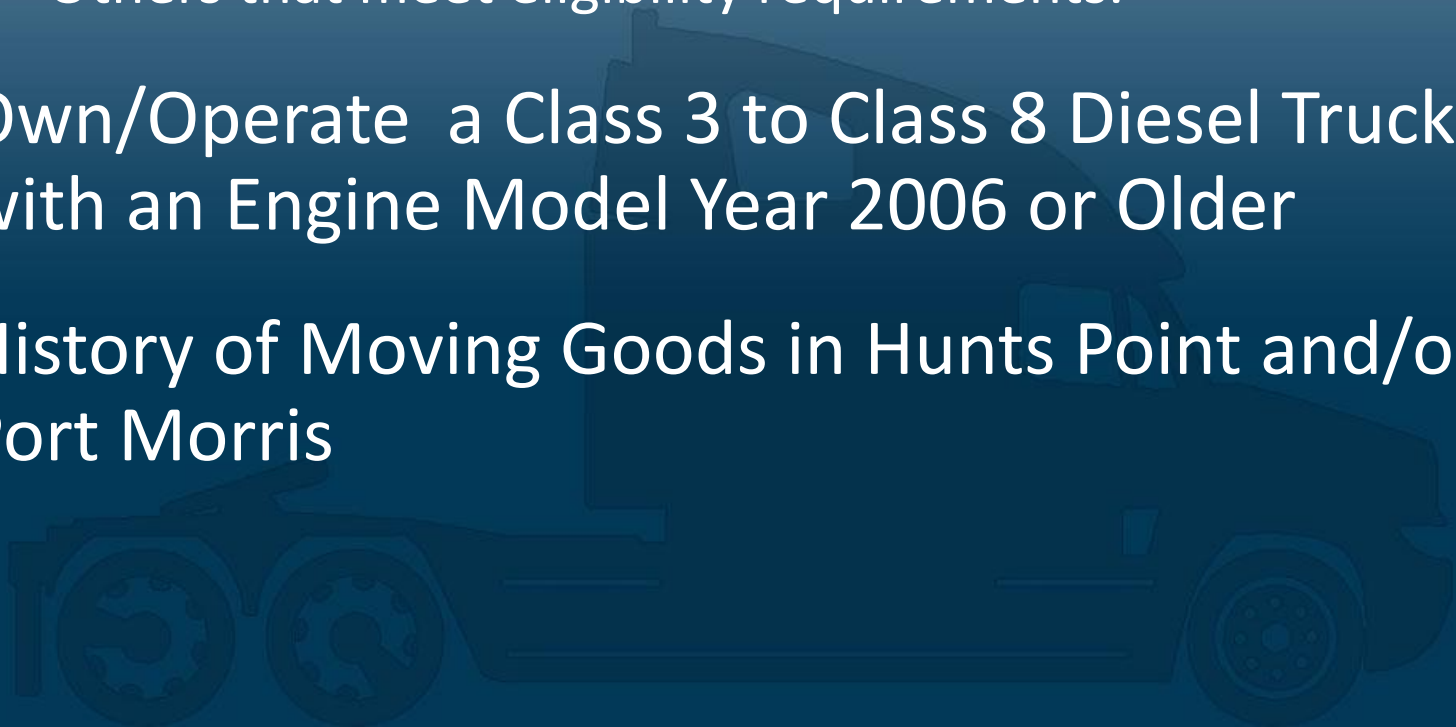
# Program Participation

## *Eligibility and Commitment*



# Program Eligibility

- Program Targets Truck Owners -
  - Independent Owner Operators (IOOs)
  - Fleet Owners
  - Leasing Companies
  - Others that meet eligibility requirements.
- Own/Operate a Class 3 to Class 8 Diesel Truck with an Engine Model Year 2006 or Older
- History of Moving Goods in Hunts Point and/or Port Morris





# Participant Program Commitment

- Program Requires 5 Year Commitment
  - Sign Participant Agreement
    - Continue to Operate in Hunts Point and/or Port Morris
    - Majority of Miles Traveled to be within the Five Boroughs of New York City
    - Demonstration of Care and Maintenance of Truck or Retrofit Technology
  - AVL/GPS Installation
  - HPCTP Administrator has the Right to Inspect Trucks & Audit Participant Compliance
  - Qualifying Truck is Scrapped or Retrofitted as Required

# Clean Truck Options



# Rebate Incentive Options

- Rebate Incentive is Offered for:
  - Voluntary Scrap of Older Vehicle
  - Exhaust Retrofit Technology Purchase & Installation
  - Diesel to Diesel Replacement
  - Alternative Fuel Vehicles



# Clean Truck Technology *Requirements*

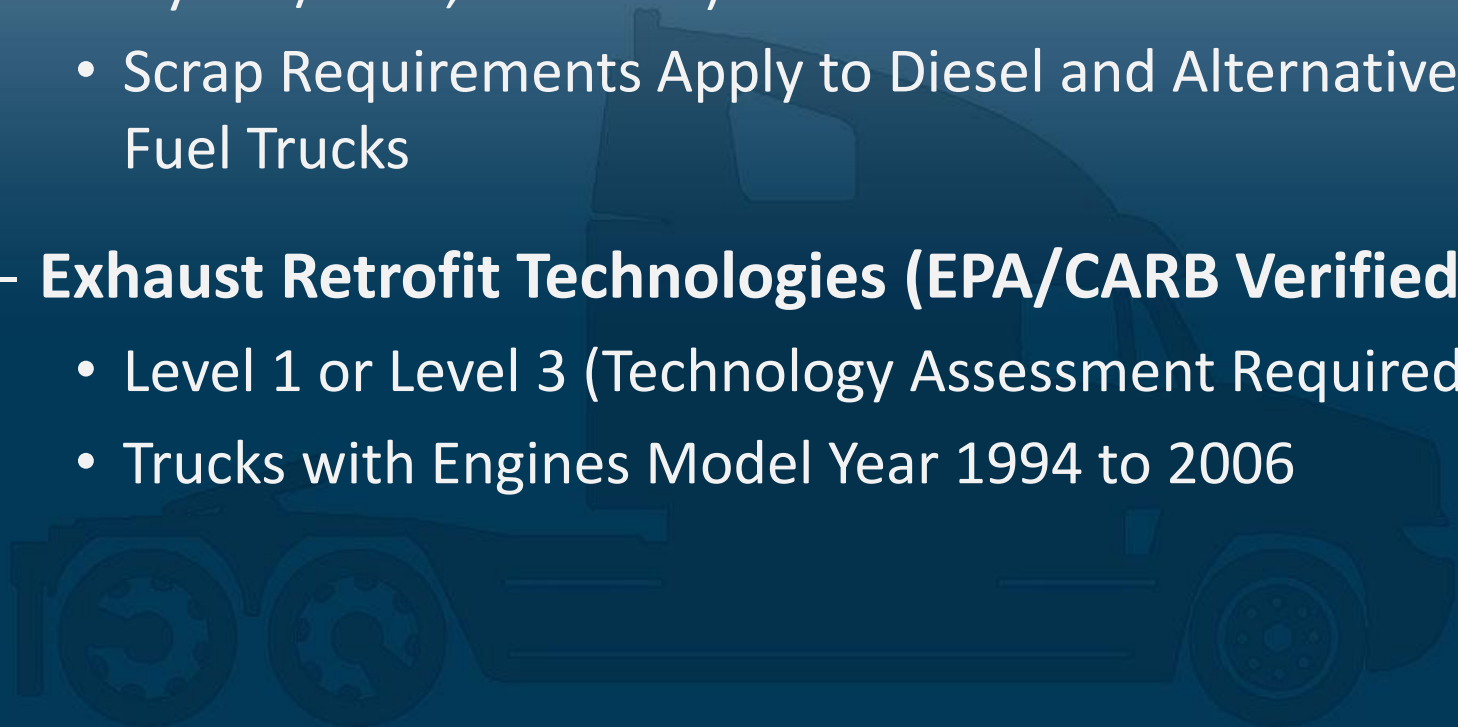
## New (Low Emission) Vehicles and Equipment

### – Vehicle Replacement

- Must meet 2010 EPA Emissions Standards (Diesel, Hybrid/BEVs, and CNG)
- Scrap Requirements Apply to Diesel and Alternative Fuel Trucks

### – Exhaust Retrofit Technologies (EPA/CARB Verified)

- Level 1 or Level 3 (Technology Assessment Required)
- Trucks with Engines Model Year 1994 to 2006



# Rebate Incentive for Voluntary Scrap of Older Truck

## Vehicle Eligibility

- Voluntary Scrap of Older Truck
- Class 3 to Class 8 diesel truck with Engine Model Year 2006 and older

## Rebate Incentive Amount

- Receive up to \$5,000 for Scrappage of an Older Truck
- Rebate Funding Amount Varies by Vehicle Class
- No additional obligations to Program
- Rebate Incentive Paid to Truck Owner

# Rebate Incentive for Exhaust Retrofit Technologies

## 100% Rebate for Technology and Installation

### Diesel Oxidation Catalyst (DOC)

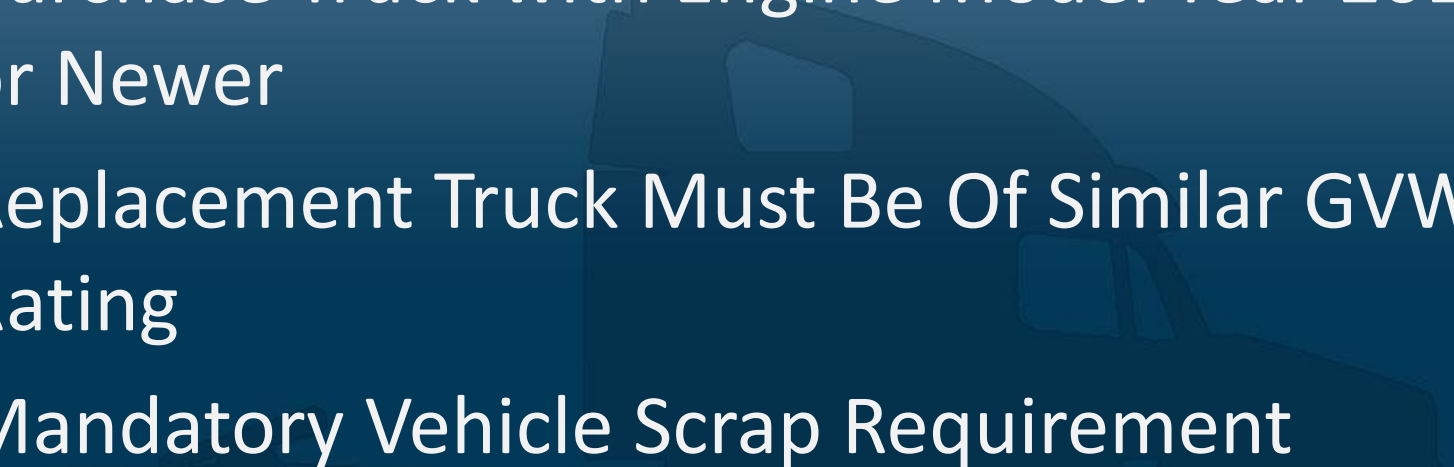
- Level 1 Technology
- Reduces Particulate Matter by 25%
- Class 3 to Class 8 Diesel Truck
- Truck with Engine Model Year 1994 to 2003

### Diesel Particulate Filter (DPF)

- Level 3 Technology
- Reduces Particulate Matter by 85%
- Class 6 to Class 8 Diesel Truck
- Truck with Engine Model Year 1994 to 2006
- Exhaust Temperature Data Logging Required
- Regular Maintenance Required

# Rebate Incentive for Diesel to Diesel Replacement

## Vehicle Eligibility (Qualifying Truck)

- Class 3 to Class 8 Diesel Truck with Engine Model Year 2006 or Older
  - Purchase Truck with Engine Model Year 2010 or Newer
  - Replacement Truck Must Be Of Similar GVWR Rating
  - Mandatory Vehicle Scrap Requirement
- 

# Rebate Incentive for Alternative Fuel Vehicles

## Vehicle Eligibility (Qualifying Truck)

- Class 3 to Class 8 Diesel Truck with Engine Model Year 2006 or Older
- Purchase Truck with Engine Model Year 2010 or Newer
- Replacement Truck Must Be Of Similar GVWR Rating
- Qualifying Truck Equipped with Engine Model Year 2003 and Older has Mandatory Requirement to Either Scrap or Install Exhaust Retrofit Technology
- Qualifying Truck Equipped with Engine Model Year 2004 to 2006, Scrap or Retrofit is Voluntary



# Vendor Network



# Vendor Network

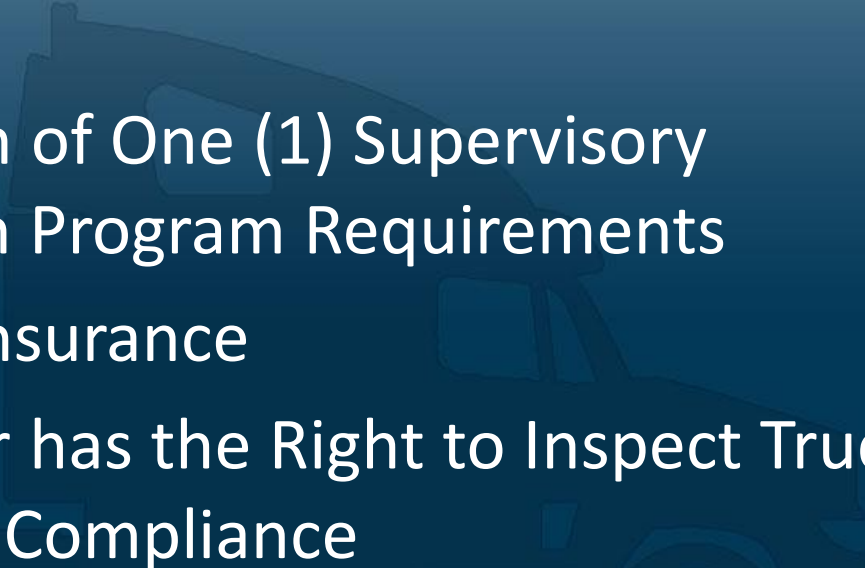
## *A Resource for Applicants*

- NYCDOT Approved Program Vendors
  - Vendor Agreements Must Be Signed to Become an Approved Vendor
- Vendor Contact Database for Participants
  - Truck Dealerships
  - Original Equipment Manufacturers (OEMs)
  - Exhaust Retrofit Technology Providers
  - Scrap Yards



# Vendor Qualification

How Does a Dealership/OEM, Retrofit Vendor, and Scrap Operator Qualify?

- Possess Valid Business License
  - Be Familiar with Program Requirements and Sign Vendor Agreement
  - Maintain a Minimum of One (1) Supervisory Employee Trained on Program Requirements
  - Maintain Required Insurance
  - HPCTP Administrator has the Right to Inspect Trucks & Audit for Program Compliance
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# Dealership/OEM Requirements for Sale of a Truck

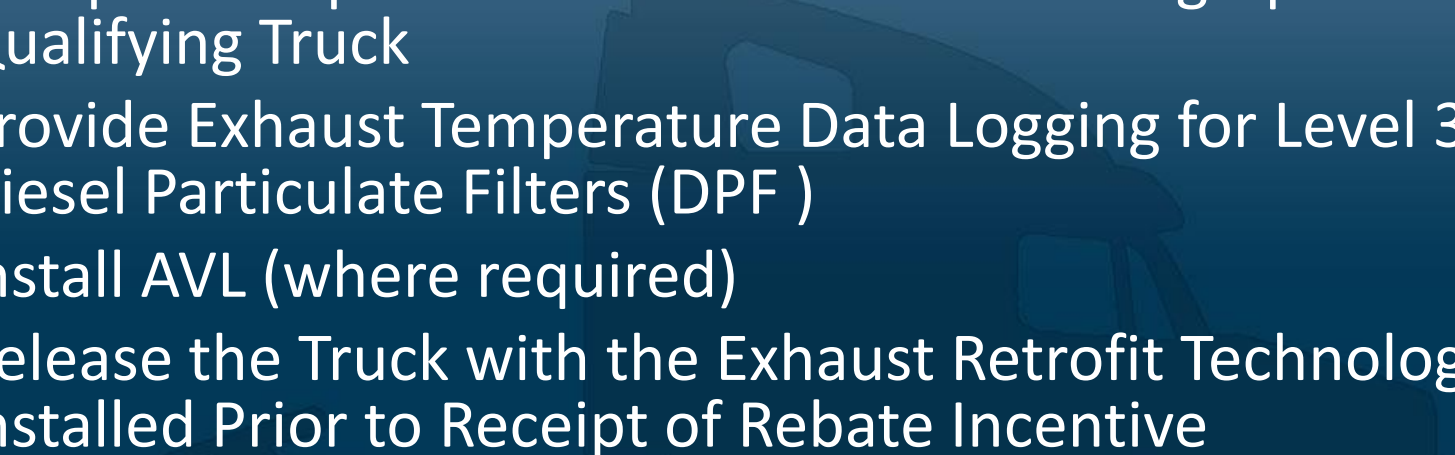
## Dealership/OEM Must:

- Sell Only Qualifying Replacement Trucks
- Provide Draft Sales Agreement for Cost of Replacement Truck
- Complete Inspection Certificates and Photographs for Qualifying Truck and Replacement Truck
- Install AVL (where required)
- Release the Replacement Truck Prior to Receipt of Rebate Incentive



# Retrofit Vendor Requirements to Sell Retrofit Exhaust Technology

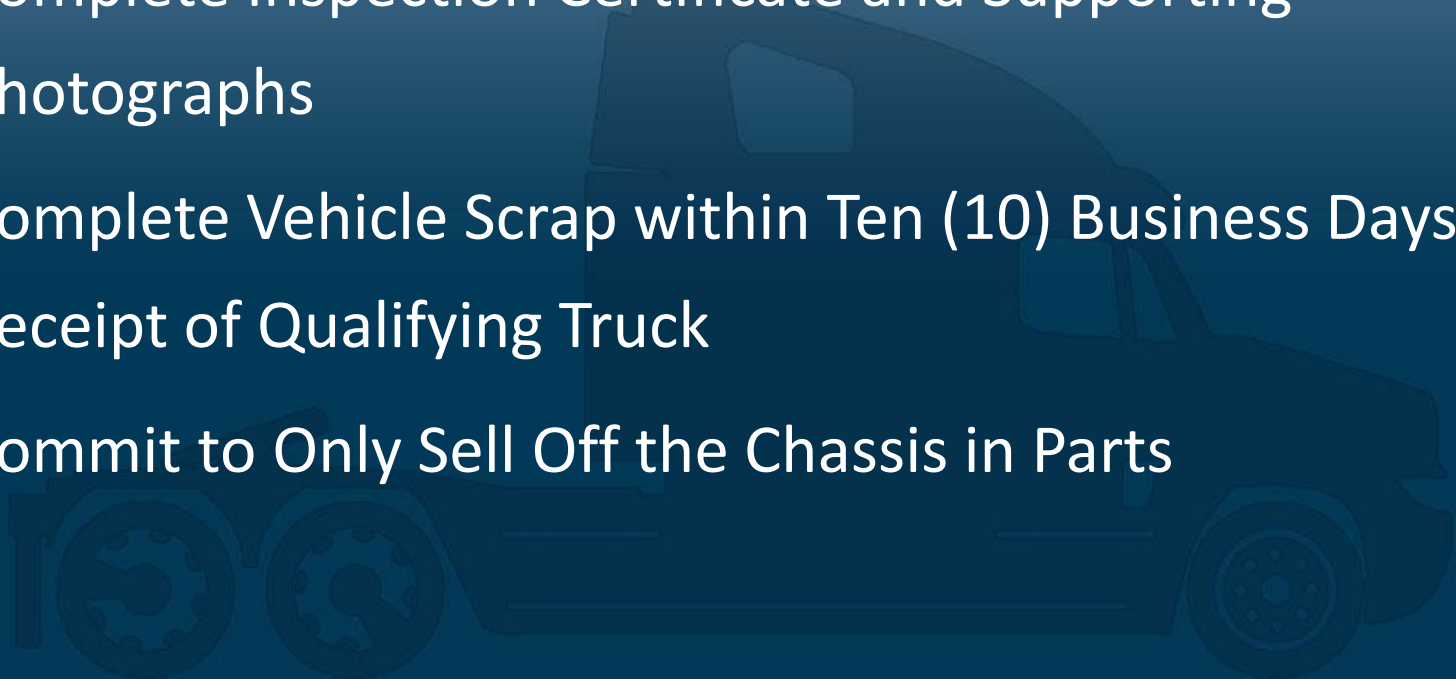
## Retrofit Vendor Must:

- Sell Only New Exhaust Retrofit Technology (CARB/EPA Verified)
  - Provide Draft Sales Agreement for Cost of Exhaust Retrofit Technology
  - Complete Inspection Certificates and Photographs for Qualifying Truck
  - Provide Exhaust Temperature Data Logging for Level 3 Diesel Particulate Filters (DPF )
  - Install AVL (where required)
  - Release the Truck with the Exhaust Retrofit Technology Installed Prior to Receipt of Rebate Incentive
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# Vehicle Scrap Operator Requirements


## Vehicle Scrap Operator Must:

- Give Fair Market Value for Scrap of Old Truck
- Drill a Hole in the Engine Block/Manifold
- Complete Inspection Certificate and Supporting Photographs
- Complete Vehicle Scrap within Ten (10) Business Days of Receipt of Qualifying Truck
- Commit to Only Sell Off the Chassis in Parts



# Payment of the Rebate Incentive

## Payment Of the Rebate Incentive Will Be Made:

- Upon Submission of Completed Inspection Certificate and Supporting Photographs
  - To Dealership/OEM and Retrofit Vendor
    - Seven (7) to Ten (10) Business Days After Release of the Truck to the Participant
  - To Participant for Voluntary Vehicle Scrap
    - Six (6) to Eight (8) Weeks After Release of the Truck to the Vehicle Scrap Operator
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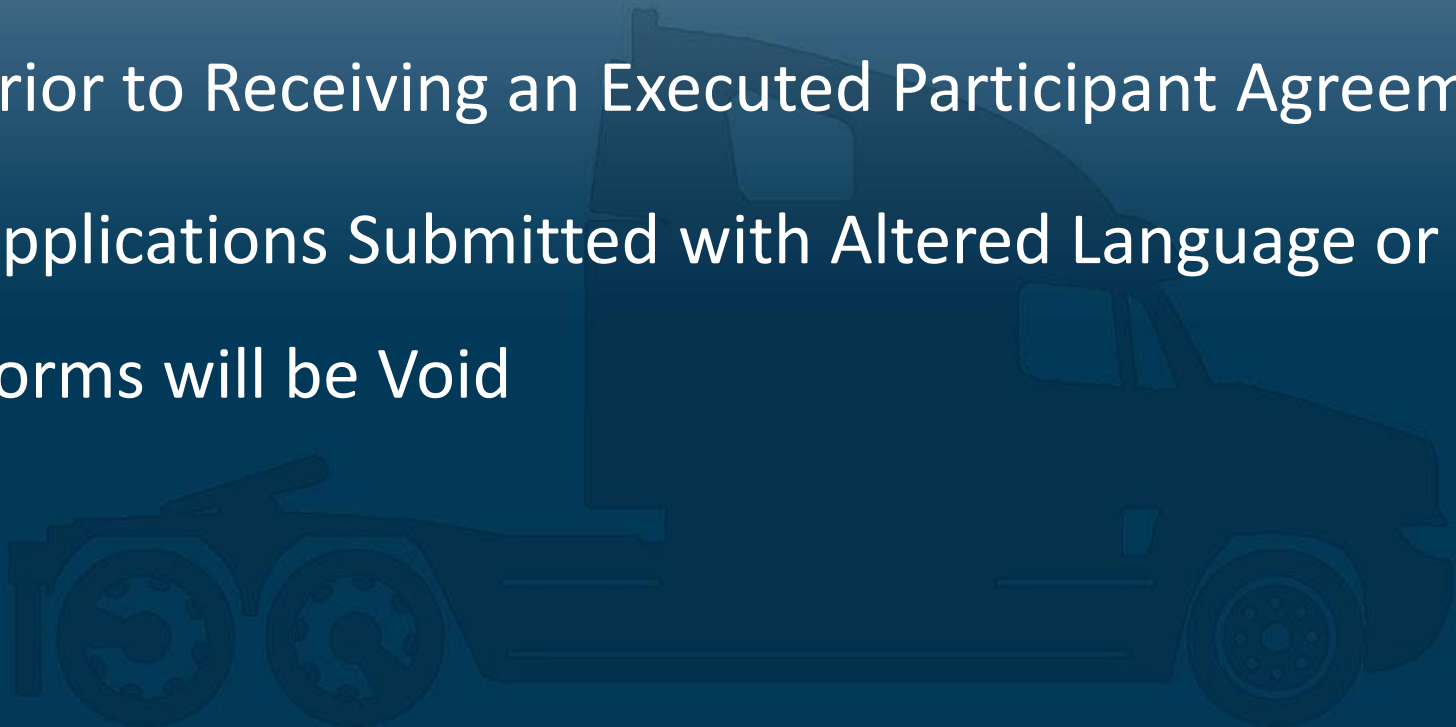
# Application Process





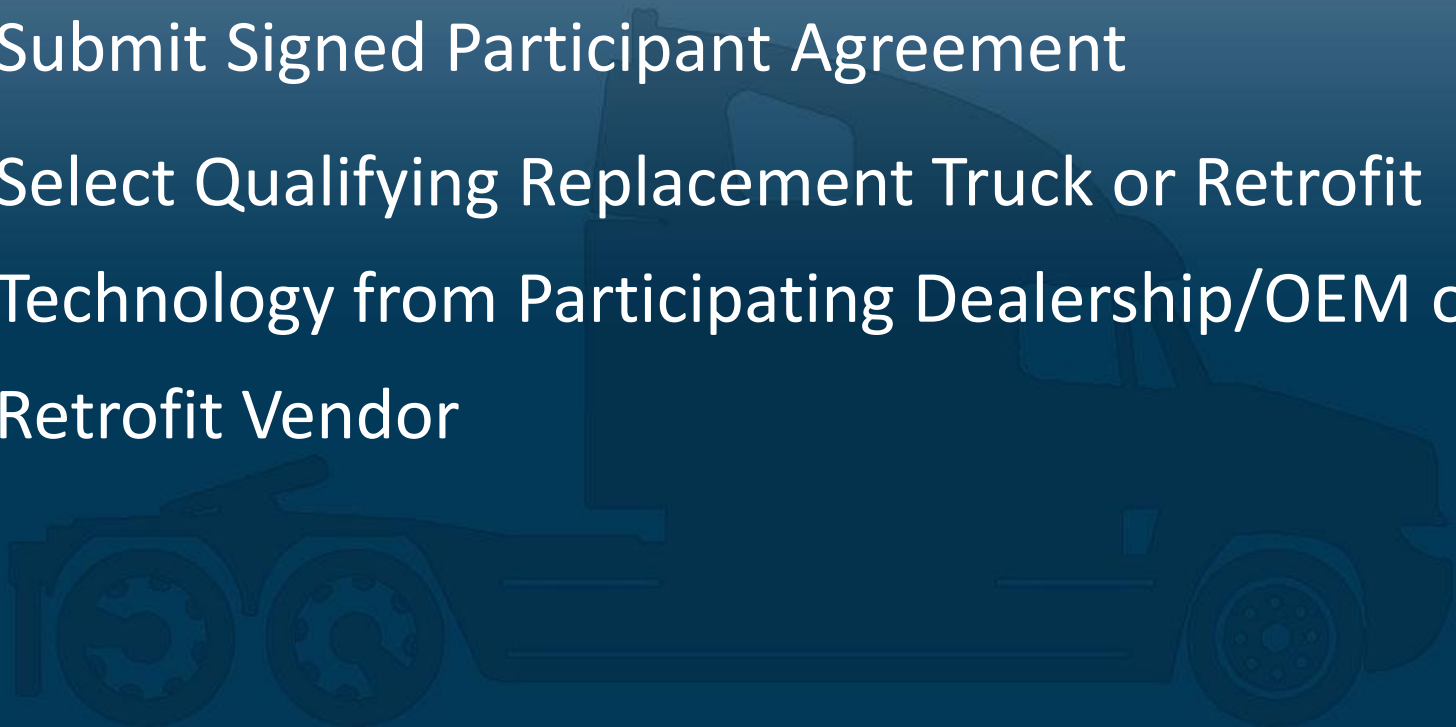
# Important Information About the Application Process

- First-Come, First-Served Upon Submission of Complete Application
- Applicant May Not Scrap, Purchase or Retrofit a Truck Prior to Receiving an Executed Participant Agreement
- Applications Submitted with Altered Language or Forms will be Void



# Application Process

1. Meet Eligibility Requirements
2. Submit Application Form and Other Required Documents
3. Submit Signed Participant Agreement
4. Select Qualifying Replacement Truck or Retrofit Technology from Participating Dealership/OEM or Retrofit Vendor



# Truck Replacement Limits

- Truck Replacement Limits Per Applicant
  - 20 Trucks per Year/50 Truck Program Maximum
  - Maximum Cumulative Award of \$2,000,000 Per Applicant



# Application Submittal

There are 3 Ways for an Applicant to Submit an Application

- Email: [hpctp@tetrattech.com](mailto:hpctp@tetrattech.com)
- Fax: 212 - 244 - 8536
- Mail: Hunts Point Clean Trucks Program  
505 8<sup>th</sup> Ave, Suite #2503  
New York, NY 10018 - 4505

Call Us if You have Questions 877 - 310 - 2733



# Program Outreach



# Outreach Efforts

- Collaboration with Hunts Point Markets and Hunts Point and Port Morris Stakeholders
- Vendor Communication With Clients
- Program Workshops
- Program website: [www.huntspointctp.com](http://www.huntspointctp.com)



# Hunts Point

## CLEAN TRUCKS PROGRAM

Cleaner Trucks for a Greener South Bronx



[About the Program](#) ➤

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[How to Apply](#) ➤

[Upcoming Events](#)

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Program Managed and Sponsored by the



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Hunts Point Clean Trucks Program

[About HPCTP](#) | [Who is HPCTP](#)

## About the Hunts Point CTP

The **Hunts Point Clean Trucks Program** (Program) is a unique and exciting environmental initiative led by the New York City Department of Transportation (NYCDOT) looking to promote sustainable transportation and a cleaner environment in the South Bronx of New York. The Program targets truck owners serving the Hunts Point and Port Morris communities and offers attractive rebate incentives for the purchase of advanced transportation technology vehicles such as new diesel, hybrid electric, compressed natural gas and battery electric vehicles. Rebate funding is also available for vehicle scrappage and the installation of exhaust retrofit technologies.

## Goals and Objectives

The **Hunts Point Clean Trucks Program** prides itself in its mission to provide funds for the purchase of “*cleaner trucks for a greener South Bronx.*” Through the use of advanced transportation technologies and cleaner fuels the Program will replace up to 500 older trucks with newer and more environmentally friendly vehicles. The overall goal is to reduce diesel pollution and improve air quality and public health in the South Bronx.

In order to implement a successful Program, the NYCDOT and its Program Partners understand the importance of building strong relationships and partnerships with members of the Bronx community. For this reason, the Program looks to engage stakeholders, government agencies and the local community in every step of this initiative.

**Questions?**

**Thank You**





# Contact Information

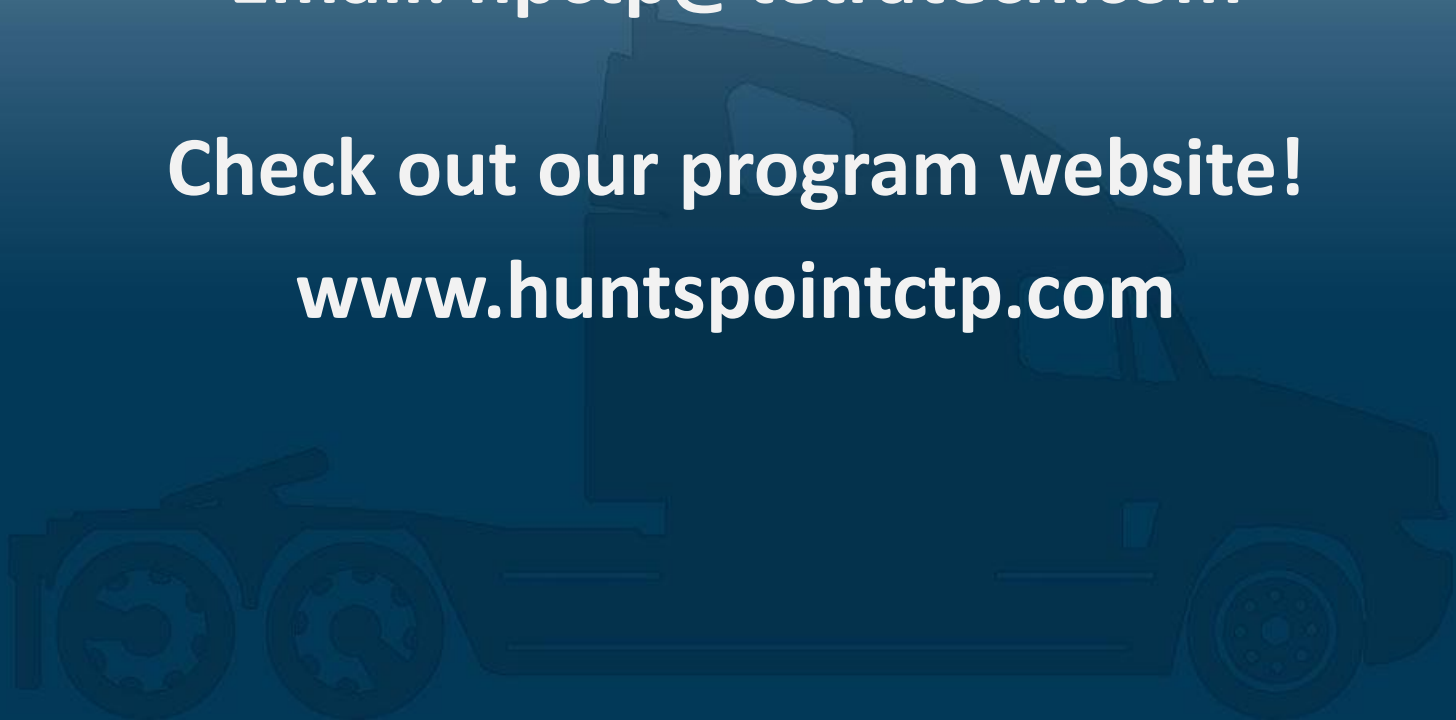
## Hunts Point Clean Trucks Program

Call: 877 - 310 - 2733

Email: [hpctp@tetrattech.com](mailto:hpctp@tetrattech.com)

Check out our program website!

[www.huntspointctp.com](http://www.huntspointctp.com)



# *Promoting and Implementing the Use of Sustainable and Energy Efficient Technologies in Urban Communities*



**Bronx Community  
College**

**Mike Seliger**  
Dean, Planning & Program Development

**Yolanda Rodriguez**  
Senior Associate

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